



NORWEGIAN SCHOOL
OF MANAGEMENT

MBA CLASS OF 2008



Preface

by Tom Colbjørnsen

The MBA candidates of BI Norwegian School of Management represent some of the best managerial and analytical talent in the business recruitment market today. They are following an intensive and demanding educational program applying theory to real life business problems. Their working language is English, and they are trained by our international faculty, working in small cross-cultural groups in order to effectively prepare for the global market place.

The MBA program primarily emphasizes the managerial aspects of business, providing a learning laboratory for future international managers. The MBA program combines problem solving and communication skills with a truly international orientation.

Our MBA program reflects our constant search for relevance and quality, meeting the international standards of leading business schools and demanding multinational corporations. Our graduates are likely to be some of the future leaders in business and government. We think they have the competence and qualifications needed for the knowledge society of tomorrow.



A handwritten signature in black ink that reads "Tom Colbjørnsen". The signature is written in a cursive, flowing style.

Tom Colbjørnsen
President
BI Norwegian School of Management

Facts about the MBA

The MBA degree has become the most popular business qualification in the world and it is recognized in virtually every country. Many people now take an MBA because they consider it a prerequisite for a management position. The MBA is not about teaching in more depth something with which participants are already familiar, but rather about exposing them to a broad range of unfamiliar business functions.

Although the MBA at BI Norwegian School of Management is a relatively young program, with the first graduates being awarded their MBA in 1990, we are already considered to be one of the leading MBA schools in Europe. Our participant profile is very varied with many different countries and industries represented. Our Alumni network now covers over 35 countries.

The BI Norwegian School of Management MBA is an 11-month full-time international program specifically designed with the career advancement of professionals in mind. The participants are expected in time to make a significant contribution to managing at the strategic level in their organizations.

The compact schedule gives participants the opportunity to obtain a graduate degree without losing too much valuable working time. However, this means that the program is rigorous, intensive and very demanding. The program is designed to foster the personal development of each participant at three levels:

- Update their knowledge in management and put theories into perspective against corporate practices
- Update critical managerial skills
- Benefit from the participants' experience through team work

Our MBA is a General Management program with a concentration on Strategic leadership and emerging economies, in particular China. Each participant, ca. 50% from Scandinavia and 50% from the rest of the world, will complete a set of mandatory core courses and a selection of electives. The subjects taught are primarily case based. The program concludes with a Strategy Project where the MBA participants, working in teams, will do an industry, company and issue analysis for a particular firm.

The entrance requirements for applicants to the MBA Program are very stringent. Combined with at least three years of relevant work experience, candidates must have a good undergraduate degree, as well as a good score in the Graduate Management Admission Test (GMAT). All prospective candidates are interviewed before being admitted to the program, in order to judge whether they have the necessary motivation to complete this demanding program. MBA candidates are therefore highly qualified and highly motivated individuals. The following pages present the profiles of members of this year's class. These are short profiles and further information and individual CVs can be provided upon request.

MBA Participants

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Date of Birth:
September 14, 1970

Nationality/Sex:
Bulgarian/Male

EDUCATION

- 2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)
- 1997 – 1999 University of Manchester, UK
Master of Science in Environmental Science and Policy
- 1994 – 1997 American University in Bulgaria, Blagoevgrad, Bulgaria
Bachelor of Arts in Business Administration and in
Political Science / International Relations

WORK EXPERIENCE

- 1999 – 2007 Agribusiness Consulting Services (ACS), Stara Zagora, Bulgaria
Programme Manager.
Management consulting, research and safety tests for clients nationwide
-Coordinated activities of 15 consultants, technical and judicial experts.
-Strategic direction and objectives, resulted in 600 % increase in revenue.
-Contributed during negotiations of favorable contracts with strategic partners. Agreements opened new opportunities, vital to long-term success.
-Questionnaires and pre-project inquiries, finalized project environmental and marketing sections, kept track of financial sources, contracted clients.
- Aug 2003 – May 2004 University of Notre Dame, Notre Dame, USA
Finance Department Assistant, Mendoza Graduate School of Business
-Delegated work assignments, tracked progress and resolved field problems in a time-constrained environment.
-Led process improvement project, involving extensive interviewing, prepared regular reports in accordance with specific requirements.
- May 1997 – Aug 1998 George Meany Foundation, Sofia, Bulgaria
Executive Director Bulgarian. US non-profit organization, implementing projects in the social sphere
-Supervised Executive Council of five members.
-Responsible for financial and administrative procedures.
-Organized/supervised fund-raising projects. Financial and budget records.
- Sept. 1988 – Sep. 1990 Coast Guards, Bulgarian Marine Corps, Sozopol, Bulgaria Air Defense Detachment Commander

LANGUAGES

Bulgarian (Native), English (fluent), German

ADDITIONAL INFORMATION

COMPUTER SKILLS: MS Office (Access, Outlook, Word, Excel, PowerPoint), HTML Editor (FrontPage), Excel Add-ins (StatPro, @Risk, Precision Tree, Best Fit, RiskView, Top Rank, Solver Table), Internet applications

International experience: Lived in Hungary, USA, Rep. of South Africa, Austria, Germany

Interests: Travel, swimming/diving, speleology, music, literature, history, graphic arts



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Date of Birth:
September 29, 1976
Nationality / Sex:
Swedish and Swiss / Female

EDUCATION

2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)

May 2006 Diploma as Instructor in Vocational Training of Apprentices

Nov 2003 Allowance to Practice as an Independent Dentist in Switzerland

Oct 2002 Certificate as Expert in Radiation Protection

1997 - 2002 University of Basel, Switzerland
Diploma as Dentist

WORK EXPERIENCE

Nov 2002 – Aug 2007 Dentist / Manager of Dental Clinic
Private Dental Clinic Dr. Hallberg, Rapperswil SG, Switzerland
Responsibilities: patient's treatment, operational management, restructuring of dental clinic, treatment and cost calculations, instructor of probationers

Oct 2003 – Oct 2006 Dentist
Private Dental Clinic Dr. Neugebauer, Gossau ZH, Switzerland
Responsibilities: patient's treatment, treatment and cost calculations, instructor of probationers

Feb 2003 – July 2003 Dentist / Instructor of Apprentice
Private Dental Clinic Dr. Hunkeler, Reinach BL, Switzerland

Oct 1997 – June 2002 Dental Hygienist / Dental Assistant
Private Dental Clinic Dr. Hallberg, Rapperswil, Switzerland

1997 Shop Assistant
Vero Moda Retail AG, Zurich, Switzerland

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

Member of the Swiss Dental Association SSO (Schweizerische Zahnärztesgesellschaft SSO)

LANGUAGES

German (native), Swedish (native), English (fluent), Norwegian (good), French (basic)

ADDITIONAL INFORMATION

Hobbies and Interests: Skiing, hiking, mountain biking, photographing, books, travelling
Computer Skills: Microsoft Office, ZaWin32
Achievements: Restructuring of Private Dental Clinic Dr. Hallberg, Rapperswil SG, Switzerland

CHRISTOPHER P. LANZA



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Date of Birth:
January 25, 1976

Nationality/Sex:
United States of America/Male

EDUCATION

2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)

2007 – 2007 University of New Orleans

1999 – 2006 U.S. Coast Guard Institute
Associates in Applied and Technical Sciences

1996 – 1997 University of Texas at Dallas

WORK EXPERIENCE

Jun 1999 – Aug 2006 U.S. Coast Guard
Mid to lower upper level management

Oct 1996 – Jun 1999 U.S. Army
Lower level management.

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

U.S. Coast Guard: Team member of a tactical counter-terrorism unit

U.S Coast Guard: Company leader, Petty Officer and Federal Law Enforcement Officer

U.S. Army: Team leader

LANGUAGES

Norwegian (Above average/good), English (Native)

ADDITIONAL INFORMATION

Hobbies and interests: Working out, traveling, outdoor activities, reading

Computer Skills: Average competency with commonly used software applications

Achievements: Army Achievement Medal, Army Service Ribbon, Coast Guard Ribbon, Coast Guard Pistol Marksmanship Ribbon, Coast Guard Rifle Marksmanship Ribbon, Army Rifle Sharpshooter, Army Grenade Sharpshooter, Coast Guard Sea Service Ribbon, Coast Guard Special Operations Service Ribbon, Global War On Terrorism Expeditionary Medal, Global War On Terrorism Service Medal, National Global War On Terrorism Expeditionary Medal, Global War On Terrorism Service Medal, National Defense Service Medal (2nd award), Coast Guard Good Conduct Award (2nd award), Transportation 9-11 Ribbon.



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Date of Birth:
December 16, 1982

Nationality/Sex:
Icelandic/Female

EDUCATION

2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)

2003 – 2006 Reykjavik University, Iceland
B.Sc. in Business Administration
Major in Marketing

WORK EXPERIENCE

2006 – 2007 British Embassy, Iceland
Trade & Investment, System Administration
Responsibilities: Provide trade & Investment advice to UK and Icelandic companies,
writing business, financial and news reports.

2004 – 2005 Iceland Travel, Iceland
Travel management
Responsibilities: Organize and manage accounts for groups of tourists travelling to Iceland.
The job included contact and interaction with major travel agencies all over the world.

2001 – 2003 Kaupthing Bank, Iceland
Service officer
Responsibilities: Assist and advice customers on financial solutions.

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

- Member of the young diplomatic circle in Iceland
- I have participated and been active in social activities through all school stages

LANGUAGES

Icelandic (Native), English (fluent), Norwegian (beginners level)

ADDITIONAL INFORMATION

Hobbies and interests: Outdoor activities, gym, hiking, family and friends

Computer Skills: Microsoft Office (word, excel, PowerPoint,), Windows NT server, Outlook, Open market website,
several other system administration activities.

Achievements: Received an award for my B.Sc. final project - Graduated at the top of my B.Sc. class



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Date of Birth: May 03, 1976

Nationality/Sex: Norwegian/Male

EDUCATION

2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)

1998 – 2001 University of Delaware, Newark, USA
BS (Bachelor of Science) in Hotel and Business Administration

1998 – 2000 Swiss School of Hotel and Tourism Management, Passugg CH 7062, Switzerland
Swiss Higher Diploma in Hotel and Tourism Management

1995 – 1997 University of Punjab, Lahore, Pakistan
BSc (Bachelor of Science); Major Mathematics, Statistics, Physics

WORK EXPERIENCE

May 2007 – Current Northport Norway (Proffice Aviation AB), Stockholm, Sweden
Northport is handling ground services of Norwegian (second large airline in Norway) at Oslo airport Gardermoen. Essential functions of my job are passenger check-in, departure coordination, passenger boarding and coordination with OSL to ensure smooth operations.

Nov 2004 – Current Meeno AS (SUBWAY Int.), Strømmen, Norway
Meeno AS is a small firm that ran SUBWAY restaurant at Liertoppen. Responsibilities include strategic decisions, management of capital resources, credit management, Sales and marketing, and daily operations of both the company and the restaurant.

Sep 2002 – Jan 2005 Lindorff Payment AS, Oslo, Norway
Customer Relations Coordinator: Worked in team “Offentlig” and managed a group of five through exceptional coaching and mentorship skills to secure customer loyalty and satisfaction.

Jan 1999 – Aug 2002 Crowne Plaza Hotel Chicago
First job after BS degree as Front Desk Supervisor, Crowne Plaza Hotel. Oversee interdepartmental communication, cash banks, guest’s complaints, guests’ safety/security, and guest satisfaction.

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

- Project Leader Hospitality Industry Fashion Show and Sports Day arranged for the Swiss School.
- “Class Speaker” to communicate students matter and problems with the Dean and Staff of the Swiss School.
- Project Leader for designing a new web page for University of Delaware Conference Services.
- Project Coordinator for merging Kredittstyring (credit company bought by Lindorff) into Lindorff AS.

LANGUAGES

Norwegian (Native), English (fluent), Urdu/Hindi (fluent), German (basic), Swedish/Danish (basic)

ADDITIONAL INFORMATION

Hobbies and interests: Tennis, Squash, Table Tennis, Cricket, Music, Friends, Leadership and Business Methodologies.
Computer Skills: UNIX, Microsoft Office, Fidelio, Dream Weaver, Lotus 123, PINK & Dataflex, Paint Shop Pro.
Achievements: “Certificate of Specialization” Rooms Division Management and Accounting and Financial Management from “American Hotel and Motel Association (AHMA)”
“Honors Award” in various Business and Hotel Administration subjects from AHMA
“Grunnkurs” Lindorff Academy and Credit Management
“Diploma” from worldwide SUBWAY training for operating restaurants under SUBWAY franchise



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Date of Birth:
November 3, 1970

Nationality/Sex:
Norwegian/Male

EDUCATION

- 2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)
- 1992 – 1996 University of Boulder at Colorado, USA
BA in Business Administration with major in marketing, finance and international business.
Minor in Psychology (honored – cum laude)
Approved the “siviløkonom” title from NHH.
- 1990 – 1991 Oslo Handelshøyskole, Oslo, Norway
Bedriftsøkonom

WORK EXPERIENCE

- May 2002 – Aug 2007 Pizzanini AS / Hauge Eiendom AS, Oslo, Norway
CEO
Responsible for the restaurant division in Pizzanini and sister companies. That includes, but is not limited to: Launch new marked activities for the chain, sales strategies, internal control and everyday management. Turned the company in to a chain company.
- June 2001 – Okt 2007 Vipptangen Holdeplass AS, Oslo, Norway
Founder and chairman
Arranged and managed major events for companies and organizations ranging from 50 to 600 persons.
- May 1997 – May 2002 Pizzanini AS, Oslo, Norway
Marketing manager
Introduced internal control and a company handbook, new company profile and layout, arranged new agreements with suppliers.
- Sept 1996 – May 1997 Vail and Beaver Creek ski school, Colorado, USA
Ski instructor (Telemark skiing and guided tours)

POSITIONS OF RESPONSIBILITY/MEMBERSHIPS

- Founder and elected sergeant of arms for the Boulder chapter of Delta Tau Delta in 1993, which involved passing new bylaws for members.
- Elected treasurer for ANSA boulder from 1994 to 1995.
- Felsted boarding school alumni
- Chairman of Kobbberslottet aspiranter since 2006

LANGUAGES

Norwegian (Native), English (fluent)

ADDITIONAL INFORMATION

- Hobbies and interests: Certified PADI divemaster instructor (1989), ski instructor level ii (1996), A-kurs
Computer Skills: Visma Business, Microsoft Office, RMS 2001, Micros Res 4.0, Micro 80, Vectron Commander
Achievements: Deans list at the Univ. of Colorado at Boulder

JULIE CHENE

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Date of Birth:
October 12, 1981

Nationality/Sex:
French/Female



EDUCATION

2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)

2000 – 2003 Mc Gill University, Canada
BA in Economics and Political Sciences

WORK EXPERIENCE

Sept 2003 – Dec 2006 Dessau Soprin, Montréal, Canada
Consultant
Responsibilities: Participation in project management and strategy work for large international engineering projects. Supervision and monitoring of foreign implementation unit and local subcontractors. Design and implementation of capacity building programs. Examples of projects: Design and implementation of a Resettlement Action Plan in the Dominican Republic. Elaboration of project implementation action plan, monitoring plan and risk analysis plan.

June 2002 – Sep 2002 Dessau Soprin, Montréal, Canada
Undergraduate Trainee
Project work in several of Dessau Soprin business areas. Evaluation of economic and social impacts of projects. Assisting on a number of large projects with major clients

June 2000 – Sep 2000 Le Figaro, New York, USA
Assistant to Editor in Chief of the newspaper. Publication of an article

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

- Class representative during high school
- Basketball team and volleyball team captain in high school
- Active member of the Yearbook Committee in high school which involved fundraising and editing work
- Member of the high school choir

LANGUAGES

French (Native), English (fluent), Spanish (advanced), Norwegian (basic)

ADDITIONAL INFORMATION

Hobbies and interests: Tennis, Muay Thai, Reading, Movies
Computer Skills: Microsoft Office, Ms Project,
Achievements: Awarded History prize in 1st year of university

KRISTIAN KJELSBERG

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Date of Birth:
September 5, 1975

Nationality/Sex:
Norwegian/Male



EDUCATION

2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)

2000 – 2002 University of North Dakota, USA
MA in Communication

1997 – 2000 University of North Dakota, USA
BA in Communication

WORK EXPERIENCE

Mar 2007 – Aug 2007 DerDuBor AS, Fredrikstad, Norway
Media Consultant
Responsibilities: Sold ads and developed marketing strategies for companies through A-pressen newspapers and DerDuBor AS.

Jan 2004 – Feb 2007 NRK Østfold & TV 2, Fredrikstad, Norway
Journalist/producer
Responsibilities: Produced, photographed and edited news stories for NRK and TV 2. Produced documentary films and music videos.

Feb 2003 – Dec 2003 University of Shanghai for Science and Technology, Shanghai, China
Teacher/lecturer
Responsibilities: Taught English as a foreign language to about 200 Chinese students and faculty members at the university. Taught Business communication classes to students at the School of Management during the fall semester.

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

- Director of Studio One – the University of North Dakota student TV program.
- Co-leader - Association of Norwegian Students Abroad – University of North Dakota.
- Public Relations Intern – City of Grand Forks – Public Information Centre.

LANGUAGES

Norwegian (Native), English (fluent), Spanish (basic)

ADDITIONAL INFORMATION

Hobbies and interests: Cinema, literature, travelling, physical exercise.

Computer Skills: Microsoft Office, Final Cut Pro, Illustrator

Achievements: Academic Excellence Award (1999), Golden Key National Honor Society



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Date of Birth:
August 21, 1978

Nationality/Sex:
French/Male

EDUCATION

2007 – 2008: BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)

2001 – 2002: Ecole Des Hautes Etudes Commerciales (EDHEC), Nice, France
Master in Management. Specialty: New Technologies.

1999 – 2000: University of ETEA, Cordoba, Spain

WORK EXPERIENCE

2005 – 2007 CAMA Renault SAS, Guadeloupe, France - Marketing Director
Responsibilities: price and product definition, intern and extern communication, PR manager, DM, provisioning and stock manager, manager for the Eurodrive sales program. Sales Director from the 1st January 2007, Quality Intern Auditor

2004 – 2005 Citroën Norge AS, Oslo, Norway - Price and product Manager
Responsibilities: Definition of Citroën products and prices and mixes for provisioning, product training for salesmen, market studies, customer profiling, commercial brochures.

2002 – 2004 Citroën Norge AS, Oslo, Norway - Marketing Director Assistant
Responsibilities: Reporting to Paris headquarters, assistant on the definition of prices and product mix for the Norwegian market, promotion definition (Promotions, Bonuses...)

2002 ADP Telecom, Roissy Charles De Gaulle, France - Project Manager
Responsibilities: Strategic study for launching new services (auditing the existing, business planning, product definition, animation of training programs), setting up a partnership with Easynet France SA on products and services synergies (budget: 125 000 €).

2001 – 2002 Enesco France SA, Nice, France - CEO Assistant
Responsibilities: Market study for the launch of a new product range, Export manager.

2000 – 2001 Easynet France SA, Paris, France - Project Manager on Unbundling Local Loop
Responsibilities: Geomarketing (GIS), test management (beta- testers and CPE), Analysing and setting up processes, product management for DSL and security products

2000 – 2001 La Almazara, Cordoba, Spain - Assistant Export Manager

1999 Enesco France SA, Nice, France - Assistant Product Manager

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

- Association EDHEC Aventures Crédit-Agricole, Nice, France - Sponsorships Responsible.
- Member of EDHEC alumni network

LANGUAGES

Norwegian (fluent), English (fluent), French (Mother tongue), Spanish (Fluent – Spanish mother)

ADDITIONAL INFORMATION

Hobbies and interests: Stamp collecting, Special interest for furniture and antiques, Football, Skiing
Computer Skills: Microsoft Office, Visio 2000, JATO (Car industry Tool), interest for IT



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Date of Birth:
June 12, 1978

Nationality/Sex:
Russian/Female

EDUCATION

- 2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)
- 2006 - 2007 Private Educational Project in Norwegian language and culture, Norway, Oslo
- 2000 - 2003 St. Petersburg State University, Russia, Faculty of Management,
Ph.D. in Human Resource Management.
- 1995 – 2000 St. Petersburg State University, Russia, Economic Faculty,
Master in Economics

WORK EXPERIENCE

- March 2007 – July 2007 Organizational Trainings & Consulting, St.Petersburg, Russia
Business Trainer
- Sep 2004 – Sep 2006 Adventure Races, St.Petersburg, Russia
General Director and founder
Corporate HRM academic outdoor Trainings & Consulting.
More than 60 business training projects for companies: British American Tobacco,
P&G, Chupa Chups, Otis, Nike, Stockholm School of Economics, Heineken, and other.
- Sep 1999 – Jun 2004 Stockholm School of Economics, St.Petersburg, Russia
Department of the International Business Research
Research Associate
Taking part in the International HRM Research Projects - Comparative analyses of Russia, Sweden,
Finland, USA and China.

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

- Vice-President of the Adventure Races Federation, St. Petersburg, Russia 2000 – 2006
Race Director of the biggest Russian Adventure Race - Nike ACG Challenge 2005, 2006
- Listed in St.Petersburg Year Business Book “Who is who”, 2005 (100 most famous business personalities in St.Petersburg)
- Guest member of Norwegian-Russian Chamber of Commerce (NRCC) in Oslo since October 2006
- Participant of a number of TV talk-shows and professional programs in Russia.

LANGUAGES

Russian (Native), English (advanced), Norwegian (basic)

ADDITIONAL INFORMATION

- Hobbies and interests: Adventure Races, Mountaineering, Expeditions
- Computer Skills: Word, Excel, PowerPoint
- Achievements: World Orienteering Championship, 2001, Russian National Team
World Adventure Races Championship, 2001, Russian National Team
Ascend to Elbrus (5642m), 2006
First Russian woman, who took part in the most famous international Expedition Race “Eco-Challenge” 2000, Borneo



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Date of Birth: November 9, 1981

Nationality/Sex: Vietnamese/Female
(Norwegian residency)

EDUCATION

2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)

2001 – 2005 National University of Singapore, Singapore
BA in Business Administration.
Double majored in Management and Marketing

2003 Solvay Business School, Universite Libre de Bruxelles, Belgium
MBA Programme (30 credits)

1999 – 2001 Banking University, Ho Chi Minh City, Vietnam
BA in Banking Management

WORK EXPERIENCE

Apr 2004 – July 2007 British American Tobacco (BAT) Vietnam
Brand Manager
Responsibilities: develop and execute marketing programs that increase brand identity and sales volume for Craven A cigarette brand – the brand with highest share of cigarette market in Vietnam.

Mar 2005 – Mar 2007 British American Tobacco (BAT) Vietnam
Management Trainee – Marketing Division
Functions worked in: Market Research and Information, Brand Marketing, Field Operation & Distribution, Trade Marketing, Channel Development, Data System, Demand Planning, Marketing Finance, Innovation, Key Account Management (in HongKong & China market)
Project-leader for: Launching projects and Nationwide Distribution Expansion projects for Group's global brands Dunhill & PallMall in Vietnam market; Distribution effectiveness evaluation for North and South region; Evaluate Key Account Management Platform for Vietnam market.

POSITIONS OF RESONSIBILITY/ MEMBERSHIPS

- Second-in-charge of TeamOne Association (Brand – Trade – Agency) – BAT Vietnam
- Active member of the Vietnamese Student Community – National University of Singapore

LANGUAGES

Vietnamese (Native), English (fluent), French (basic), Japanese (basic),Norwegian (basic)

ADDITIONAL INFORMATION

Computer Skills: Microsoft Office, LotusNote, HTML

Achievements: Scholarship recipient - Norwegian School of Management BI (MBA programme) and Vietnam Banking University (BA programme)



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Date of Birth:
June 12, 1976

Nationality/Sex:
Norwegian/Male

EDUCATION

2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)

1996 – 1997 Norwegian School of Marketing BI, Oslo Norway
Marketing Candidate

WORK EXPERIENCE

Sept 2004 – Feb 2007 Office line Humac as (OLH)
Retail manager
Responsible for the establishment of three stores and the total operation of four stores in total.

Nov 2002 – Feb 2007 Office line Humac as
Partner program Manager
Responsible for starting up and developing OLH's franchise business.

Sept 2001 – Oct 2002 Office line Humac as
Manager, Training and Consultancy dep., 10 consultants developing tailor-made solutions for all parts of the creative market and training customers in these solutions as well as in market standardized software.

Sept 1998 – Aug 2001 Office line Humac as
Shop Manager
The total operation of OLH's, at the time, only retail store.

Aug 1997 – Aug 1998 Office line Humac as
Shop Manager
Selling Macintosh computers and software mainly to small and mid size companies.

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

Board member of Albertine AS, a private investment company (no owner interests).

LANGUAGES

Norwegian (Native), English (fluent)

ADDITIONAL INFORMATION

Hobbies and interests: Tennis, Golf, Skiing, Sailing and outdoors activities in general.
Computer Skills: MS Office, QuarkXpress, Adobe CS, FileMaker, Mac OS



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Date of Birth:
May 23, 1979

Nationality/Sex:
Norwegian/Male

EDUCATION

2007 – 2008	BI Norwegian School of Management, Oslo, Norway, Master of Business Administration (MBA)
2007 spring	Fudan University, Shanghai, China Gründerskolen, Entrepreneurship, 30 Credits
2006 – 2007	University of life sciences (UMB), Ås,, Norway Various courses Master level, Entrepreneurship, Accounting/Finance and Marketing, total 30 Credits
2005 – 2006	University of Stavanger, Stavanger, Norway Various courses Bachelor level, Medical Electronics
2004 Apr-May	Norwegian Navy's Diver's school, Bergen Norway Diving Certificate class S
1999 – 2002	Norwegian Naval Academy, Bergen, Norway Bachelor Military Studies Leadership, Electronics
1998 – 1999	Norwegian Navy, Naval officers' training school, Horten, Norway Leadership, Electronics

WORK EXPERIENCE

Aug 2007 – Recent	ScanTech Trading AS org nr 989 894 803, Oslo, Norway 10% position as Consultant – Supply of Swedish labour to Norwegian Yards/ Mechanical Industry
Mar 2007 – May 2007	Det Norske Veritas (DNV), Shanghai, China Internship, Project on customer relations in China
Jan 2003 – Oct 2005	Norwegian Navy, The Mine Sweeper HNoMS Alta Lieutenant, Responsibility for the electronically sensors and weapon systems Daily following up on the 20 private crewmembers
Aug 2002 – Dec 2003	Norwegian Navy, Naval officers' training school, Horten, Norway Lieutenant, Responsibilities: Planning/management courses and resources. Classes in leadership and presentation techniques
Aug 1995 – May 1998	Sports Club IK Grane, Norway, Arendal – Handball Coach

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

Safety Deputy at HNoMS Alta 2004-2005

LANGUAGES

Norwegian (Native), English (Good)

ADDITIONAL INFORMATION

Hobbies and interests: Bicycling, Windsurfing, Hand ball, Skiing, Rock Climbing and Sailing (6th Military World Championship Brest 2004 and 3rd Military European Championship Poland 2003)

Computer Skills: Microsoft Office, Matlab



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Date of Birth: October 12, 1973

Nationality/Sex: Norwegian/Male

EDUCATION

2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)

1994 – 1998 NTNU, Trondheim, Norway
Master of Structural Engineering

WORK EXPERIENCE

June 2005 – Sept 2007 HENT AS (formerly Heimdal Entreprenør AS), Oslo, Norway
Senior tender manager
Responsibilities: Tender management on large construction projects, including calculation/pricing, negotiation process, contracts and project controlling.
Member of HENT's executive group, playing a key role in strategy-making during the establishing-phase of HENT's Oslo-office.

Sept 2004 – June 2005 Ole K Karlsen Entreprenør AS, Tønsberg
Project manager
Responsibilities: General management on a construction project with 100 top-end apartments.

May 2000 – Sept 2004 HENT AS (formerly Heimdal Entreprenør AS), Trondheim, Norway
Tender manager
Responsibilities: Tender management, including calculation/pricing, negotiation process and subcontracting.

Nov 1998 – May 2000 Multiconsult AS, Oslo, Norway
Consultant / Project engineer
Responsibilities: Analysis of vibrations, noise and acoustics on construction projects, including offshore oil installations.

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

- Managing a small personal real-estate investment business (2002 – 2005)
- Leader of VIF Football's strategy group for development of training facilities and infrastructure (1999-2000)
- Teaching assistant in various classes at NTNU (1996 – 1998)

LANGUAGES

Norwegian (Native), English (fluent), German (basic)

ADDITIONAL INFORMATION

Hobbies and interests: Golf, Scuba diving, Snowboarding, Football, Travelling
Computer Skills: Microsoft Office



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Date of Birth: March 3, 1980

Nationality/Sex: Ghanaian / Male

EDUCATION

2007 – 2008 BI Norwegian School of Management, Oslo, Norway
Master of Business Administration (MBA)

2005 – 2006 World Trade Institute, University of Bern, Bern, Switzerland
Master of International Law and Economics (MILE)

2000 – 2004 University of Ghana, Accra, Ghana
BA in Economics
Minor in Political Science

WORK EXPERIENCE

Dec 2006 – Mar 2007 Oxfam GB, Oxford, UK
Trade Consultant
Responsibilities: Analyse the consequences of the EU-ACP Economic Partnership Agreement (EPA) on ACP countries and provide country-specific case studies through the use of data from ITC, WTO, IMF, etc.
Examples of projects: Case studies on Ethiopia and Senegal about the effects of the EU-ACP Economic Partnership Agreement.

Jul 2004 – Sept 2005 Ministry of Trade and Industry, Accra, Ghana
Assistant Commercial Officer
Responsibilities: analyse Ghana's export markets using data from trade map, product map, mac map and other trade promotion tools developed by ITC. Provide advice to exporters and assist the Directors of the Ministry.

Aug 1999 – Jul 2000 Baduman Rural Bank Ltd., Badu, Ghana
Accounts clerk
Make accounting entries in the appropriate books of accounts and balance these entries, accept deposits and provide withdrawal services for customers

POSITIONS OF RESPONSIBILITY/ MEMBERSHIPS

- Elected Hall Representative for Brong Ahafo Student Union, Akafo Hall, 2003, Univ. of Ghana
- Elected Senior Prefect, 1994/95 Academic year, Badu Junior Secondary School, Badu, Ghana
- Member of the Legon Economic Students Union, University of Ghana, Ghana.

LANGUAGES

English (fluent), Kolange (Native), Twi / Akan (fluent), Norwegian (basic but studies are in progress)

ADDITIONAL INFORMATION

Hobbies and interests: Soccer, Tennis, Economic and Social debates
Computer Skills: Microsoft Office, Internet, STATA (basic)
Achievements: Awarded the best student prize in the Wenchi District of Ghana in 1998.

THE CAREERS ADVISORY SERVICE

The Careers Advisory Service can offer assistance to your organisation in finding suitable graduates. We will assist you in any way we can to put you in contact with our candidates.

For further information about the Careers Advisory Service and on how to recruit graduates from BI Norwegian School of Management, please contact:

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